

# Aetna CVS Health®

## Individual & Family plans

### 2024 Broker Commission Schedule

State	New business/renewals*
Arizona — Banner Aetna	\$20 PMPM
California	\$20 PMPM
Delaware	\$20 PMPM
Florida	\$25 PMPM
Georgia	\$25 PMPM
Indiana	\$20 PMPM
Illinois	\$20 PMPM
Kansas	\$20 PMPM
Maryland	\$20 PMPM
Missouri	\$20 PMPM
Nevada	\$20 PMPM
New Jersey	\$20 PMPM
North Carolina	\$25 PMPM
Ohio	\$20 PMPM
Texas	\$25 PMPM
Utah	\$25 PMPM
Virginia — Northern (Innovation Health)	\$20 PMPM
Virginia — Southern (Aetna®)	\$20 PMPM

\*Commissions are payable to a maximum of five lives per policy

This material is intended for brokers only. **This commission schedule applies to new sales/renewals with effective dates on or after January 1, 2024.** Commissions reflect applicable regulatory requirements and may be subject to regulatory approval.

Health plans are offered or underwritten or administered by Aetna Health of California Inc., Aetna Health Inc. (Florida), Aetna Health Inc. (Georgia), Aetna Life Insurance Company, Aetna Health of Utah Inc., Aetna Health Inc. (Pennsylvania), or Aetna Health Inc. (Texas) (Aetna). Aetna is part of the CVS Health(R) family of companies.

Health benefits and health insurance plans are offered, underwritten, and/or administered by Banner Health and Aetna Health Insurance Company and/or Banner Health and Aetna Health Plan Inc. (Banner|Aetna). Banner|Aetna is an affiliate of Banner Health and of Aetna Life Insurance Company and its affiliates (Aetna). Each insurer has sole financial responsibility for its own products. Aetna and Banner Health provide certain management services to Banner|Aetna. Aetna is part of the CVS Health family of companies.

Health plans are offered and/or insured by Innovation Health Plan, Inc. ("Innovation Health"). Innovation Health® is the brand name used for products and services provided by Innovation Health Plan, Inc. Innovation Health Plan, Inc. is an affiliate of Aetna Life Insurance Company and its affiliates (Aetna). Aetna provides certain management services to Innovation Health. Aetna is part of the CVS Health® family of companies.