

Aetna Dental® Overview for Brokers



We Give You Something
to Really Smile About ...
Aetna Small Group
Dental Plans

With dental plans
designed exclusively
for small businesses,
you can offer your clients

Choice.
Simplicity.
Affordability.

With a variety of options available through Aetna Small Group, you'll be able to offer your new business clients a dental plan to meet their needs, with rates that give you a reason to smile.

Why choose Aetna Dental?

CHOICE

Six plan options consisting of various Indemnity, DMO and PDN plan designs

- **Flexibility**
 - Offer stand-alone or as a **Dual Option** (DMO can be sold with Options 1, 4, 5 or 6)
 - **Freedom-of-Choice Plan Design:** unique plan design that puts choice in the hands of the member to be able to switch from a DMO to a PDN plan on a monthly basis
- **Availability**
 - 2-9 eligible employees, dental must be sold with Medical
 - 10 or more eligible employees, dental may be sold stand-alone
- We now offer a plan option with a \$1500 annual benefit maximum.
- Out of State Dental plans
- Offer a **packaged plan** which includes a scheduled Dental option with the Life & Disability options

SIMPLICITY

- **One** employer application
- **One** enrollment form
- **One** bill
- **No** ineligible industries if sold with a medical plan

AFFORDABILITY

- **Six** plans with varying price points to meet your client's needs.

*For more information on our dental products or to find out how you can deliver choice, affordability and simplicity to your small business clients with Aetna Small Group, please contact your **Aetna Sales Manager, contracted General Agent or the Southwest Broker Services at 1-866-899-4379, option 5.***

We look forward to working with you to provide your clients with valuable coverage solutions.

Aetna is the brand name for products and services offered by the Aetna group of subsidiary companies. These companies include Aetna Health Inc., Aetna Dental Inc., and/or Aetna Life Insurance Company.