

Small Business Solutions

Life and Disability Insurance Options



Florida

We want you to know[®]



Aetna Life and Disability



The streamlined Life and Disability package includes a range of flat dollar insurance options bundled together in one monthly per employee rate — resulting in a simplified quotation process. These products are easy to understand and offer affordable benefits with valuable services at no additional cost. Employers will also benefit from streamlined plan installation, administration and claims processing. Or, if a Life solution is all they're looking for, simply choose from our portfolio of Group Basic Term Life insurance plans.

Life insurance customers have access to free investment planning services through an arrangement with Chase Bank, New York. The program is available to all beneficiaries regardless of their benefit payout and provides investment planning counseling from a Chase Financial Consultant through a toll-free number.

Aetna's Legal Reference Program* offers free information on living wills and health care directives and access to basic will preparation services to plan members through an arrangement with ARAG, North America Inc.

Life Insurance

Life insurance is an inexpensive way to provide a death benefit for employees that will help them establish essential financial protection for themselves and their families. Aetna offers a wide range of flat dollar insurance options for basic employee term life insurance with rates guaranteed not to increase for a period of two years from the policy's effective date. Aetna Small Group life insurance plans automatically come with many value-added features including:

- **Accelerated Death Benefits** — Also called the “living benefit,” provides payment to terminally ill employees or spouses. The payment can be up to 50% of the life insurance benefit (minimum of \$5,000).
- **Premium Waiver Provision** — Employee coverage may stay in effect up to age 65 without premium payments if an employee becomes permanently and totally disabled while insured because of an illness or injury prior to age 60.
- **Guaranteed Issue** — For Basic Term Life, coverage is individually “guaranteed issue” up to \$20,000 for groups with 2-9

eligible employees, \$75,000 for groups of 10-25 eligible employees and \$100,000 for groups of 26-50 eligible employees. For Packaged Life/Disability, the guaranteed issue amounts for groups of 2-50 eligible employees are \$10,000 for the Low Option and \$20,000 for the Medium Option. For the High Option, the guaranteed issue amount is \$20,000 for groups of 2-9 eligible employees and \$50,000 for groups of 10-50 eligible employees.

- **Optional Dependent Life Insurance** — Ability to add optional additional coverage for eligible spouses and children for employers with 10 or more employees. This employee paid benefit enables employees to cover their spouses and dependent children at flat amounts at employee expense.
- **Aetna Beneficiary Solutions™ Program*** — A program that provides an interest-bearing account, customized investment programs with confidential, free financial counseling through Chase Bank, New York, as well as Aetna's Legal Reference Program for all beneficiaries.

*For the Aetna Beneficiary Solutions Program, securities (including mutual funds and variable annuities) and investment advisory services are offered through Chase Investment Services Corp. (CISC) or affiliated broker/dealers. Annuities and insurance products are provided by various insurance companies and offered through Chase Insurance Agency, Inc. (CIA), a licensed insurance agency, doing business as Chase Insurance Agency Services, Inc. in Florida. CISC, a member of NASD/SIPC, and CIA are affiliates of JPMorgan Chase Bank, N.A. Products not available in all states. JPMorgan Chase Bank, N.A., and its affiliates do not offer legal or accounting advice to their clients. Clients are urged to consult with their own legal, accounting and tax advisors with respect to their specific situations. Aetna does not warrant or guarantee and makes no representations as to the quality of services offered by CISC. NOT A DEPOSIT. NOT FDIC INSURED. NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY. NOT GUARANTEED BY THE BANK. MAY GO DOWN IN VALUE.

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Small Business decision makers can choose from a selection of affordable life and disability insurance solutions to meet their employees' needs. We also provide extra value through a variety of services for their employees.

AD&D Ultra®

Accidental Death and Personal Loss Coverage, called AD&D Ultra is automatically included in all employee term life plans and as part of the streamlined Life and Disability package. AD&D Ultra provides a benefit up to the amount of group life insurance for certain accidental losses. Aetna calls it AD&D Ultra because it includes a 365-day covered loss period and fourteen standard benefit features that set the standard for accidental loss protection.

These benefits include:

- Death
- Dismemberment
- Loss of Sight
- Loss of Speech
- Loss of Hearing
- Third Degree Burns
- Paralysis
- Exposure and Disappearance
- Passenger Restraint & Airbag
- Education Benefit for Dependent Child and/or Spouse
- Child Care Benefit
- Coma Benefit
- Repatriation of Remains Benefit
- Total Disability Benefit

Disability

Disability insurance provides a partial replacement of lost income for the employee and helps reduce employer costs compared to the cost of carrying disabled employees on the payroll while also paying overtime to other employees or hiring replacements.

Through Aetna Disability Services®, plan administration is easy and dependable:

- **Fast, accurate claim payments** from our dedicated disability benefit system that automates benefit calculations, claim histories and audit and security features.
- **Designated claim analysts** who serve as the employee's single point of contact to our team of claim and clinical professionals. Nurse case managers and vocational rehabilitation specialists are available to work with employees facing complex clinical and functional challenges to help achieve a positive outcome for the employee and cost-effective claim management for the employer.
- We align clinical and claim management experience with the nature and complexity of each claim to provide **the right touch at the right time®** for the employer and their ill or injured employees.

Packaged Life and Disability

Aetna offers a streamlined product that combines basic life, AD&D Ultra, dependent life and disability insurance coverages in one convenient package. To make it easy to choose, we've designed five alternatives that provide different levels of life and disability coverage for a set price — Low Option 1, Low Option 2, Medium Option 1, Medium Option 2, and High Option plans. These insurance plans offer a range of flat dollar insurance options bundled together in one monthly per employee rate.

There are several advantages to choosing these options:

- One-stop shopping.
- Plans are designed to meet the business needs of small business owners.
- Simplified quotation process — no extra information is needed and rates are set.
- Streamlined plan installation, administration and claims processing.
- Specially designed Disability product, which is a combination of Short and Long Term Disability benefits that — at a crucial time — helps employees bridge from most employer-sponsored salary continuation to Social Security.
- The Disability portion of this product offers coverage for occupational and non-occupational injuries and illnesses.

For a summary list of Limitations and Exclusions, refer to page 4.

TERM LIFE BENEFITS

AETNA SMALL GROUP BASIC EMPLOYEE TERM LIFE PLAN OPTIONS

Available with an Aetna Medical Plan to Groups with 2-50 Eligible Employees

Available with an Aetna Dental Plan to Groups with 10-50 Eligible Employees

Available Standalone (without Medical or Dental Plans) to Groups with 26-50 Eligible Employees

	2-9 Employees	10-50 Employees
Basic Life Schedule	Flat \$10,000, \$15,000, \$20,000, \$50,000	Flat \$10,000, \$15,000, \$20,000, \$50,000, \$75,000, \$100,000, \$125,000
Class Schedules	Not Available	Up to 3 classes (with a minimum requirement of 3 employees in each class) — the benefit amount of the highest class cannot be more than 5 times the benefit amount of the lowest class even if only two classes are offered.
Premium Waiver Provision	Premium Waiver 60	Premium Waiver 60
Age Reduction Schedule	Original Life Amount reduces to 65% at age 65; 40% at age 70; 25% at age 75. While the volume decreases the premium decreases but the rates do not go down.	Original Life Amount reduces to 65% at age 65; 40% at age 70; 25% at age 75. While the volume decreases the premium decreases but the rates do not go down.
Accelerated Death Benefit	Up to 50% of Life Amount for terminal illness	Up to 50% of Life Amount for terminal illness
Guaranteed Issue	\$20,000	10-25 employees \$75,000 26-50 employees \$100,000
Participation Requirements	100%	100% on non-contributory plans; 75% on contributory plans
Contribution Requirements	100% Employer Contribution	Minimum 50% Employer Contribution
AD&D ULTRA®		
AD&D Schedule	Matches Life Benefit	Matches Life Benefit
Additional Features	Passenger restraint and airbag, education benefit for your child and/or spouse, child care, repatriation of remains, coma, Total Disability, 365-day covered loss	Passenger restraint and airbag, education benefit for your child and/or spouse, child care, repatriation of remains, coma, Total Disability, 365-day covered loss
OPTIONAL DEPENDENT TERM LIFE		
Spouse Amount	Not Available	\$5,000
Child Amount	Not Available	\$2,000

DISABILITY BENEFITS

AETNA SMALL GROUP DISABILITY PLAN OPTIONS

Available with an Aetna Medical Plan to Groups with 2-50 Eligible Employees

Available with an Aetna Dental Plan to Groups with 10-50 Eligible Employees

Available Standalone (without Medical or Dental Plans) to Groups with 26-50 Eligible Employees

Short Term Benefits	Plan Option 1	Plan Option 2
Plan Amount	Choice of flat \$100 increments to a maximum of \$500 weekly	Choice of flat \$100 increments to a maximum of \$500 weekly
Benefits Start — Accident	1 Day	8 Days
Benefits Start — Illness	8 Days	8 Days
Maximum Benefit Period	26 Weeks	26 Weeks
Maternity Benefit	Maternity treated the same as any other disability but is subject to pre-existing. If pregnant before the effective date, the pregnancy is not covered unless there is creditable coverage.	Maternity treated the same as any other disability but is subject to pre-existing. If pregnant before the effective date, the pregnancy is not covered unless there is creditable coverage.
Pre-Existing Conditions Rule	3/12	3/12
Actively at Work Rule	Applies	Applies
Other Income Offset Integration	N/A	N/A
Definition of Disability	Earnings Loss of 20% or more	Earnings Loss of 20% or more
Class Schedules	Up to 3 classes (with a minimum requirement of 3 employees in each class) available for groups of 10 or more employees — the benefit amount of the highest class cannot be more than 5 times the benefit amount of the lowest class even if only two classes are offered.	

Life and Disability products are underwritten or administered by Aetna Life Insurance Company.

AETNA SMALL GROUP PACKAGED LIFE AND DISABILITY PLAN OPTIONS

Available with an Aetna Medical Plan to Groups with 2-50 Eligible Employees Available with an Aetna Dental Plan to Groups with 10-50 Eligible Employees Available Standalone (without Medical or Dental Plans) to Groups with 26-50 Eligible Employees					
Basic Life Plan Design	Low Option 1	Low Option 2	Medium Option 1	Medium Option 2	High Option
Benefit	Flat \$10,000	Flat \$15,000	Flat \$20,000	Flat \$25,000	Flat \$50,000
Guaranteed Issue					
2-9 Lives	\$10,000	\$15,000	\$20,000	\$20,000	\$20,000
10-50 Lives	\$10,000	\$15,000	\$20,000	\$25,000	\$50,000
Reduction Schedule	Employee's Original Life Amount reduces to 65% at age 65; 40% at age 70; 25% at age 75. While the volume decreases the premium decreases but the rates do not go down.				
Disability Provision	Premium Waiver 60	Premium Waiver 60	Premium Waiver 60	Premium Waiver 60	Premium Waiver 60
Conversion	Included	Included	Included	Included	Included
Accelerated Death Benefit	Up to 50% of benefit; 12 month acceleration	Up to 50% of benefit; 12 month acceleration	Up to 50% of benefit; 12 month acceleration	Up to 50% of benefit; 12 month acceleration	Up to 50% of benefit; 12 month acceleration
Dependent Life	Spouse \$5,000; Child \$2,000	Spouse \$5,000; Child \$2,000	Spouse \$5,000; Child \$2,000	Spouse \$5,000; Child \$2,000	Spouse \$5,000; Child \$2,000
AD&D Ultra	Matches Basic Life Benefit	Matches Basic Life Benefit	Matches Basic Life Benefit	Matches Basic Life Benefit	Matches Basic Life Benefit
AD&D Ultra® Additional Features	Seat Belt/Airbag, Education, Child Care, Repatriation, Coma, Total Disability, 365-Day Covered Loss				
Disability Plan Design					
Monthly Benefit	Flat \$500; No offsets		Flat \$1,000; Offsets are Workers' Compensation, any State Disability Plan and Primary and Family Social Security benefits.		
Elimination Period	30 days	30 days	30 days	30 days	30 days
Definition of Disability	Own Occupation: Earnings loss of 20% or more.	Own Occupation: Earnings loss of 20% or more.	Own Occupation: Earnings loss of 20% or more.	Own Occupation: Earnings loss of 20% or more.	First 24 months of benefits: Own Occupation: Earnings Loss of 20% or more; Any reasonable occupation thereafter: 40% earnings loss.
Benefit Duration	24 months	24 months	24 months	24 months	60 months
Pre-Existing Condition Limitation	3/12	3/12	3/12	3/12	3/12
Types of Disability	Occupational & Non-Occupational	Occupational & Non-Occupational	Occupational & Non-Occupational	Occupational & Non-Occupational	Occupational & Non-Occupational
Separate Periods of Disability	15 days during elimination period 6 months thereafter	15 days during elimination period 6 months thereafter	15 days during elimination period 6 months thereafter	15 days during elimination period 6 months thereafter	15 days during elimination period 6 months thereafter
Mental Health/ Substance Abuse	24 months	24 months	24 months	24 months	24 months
Waiver of Premium	Included	Included	Included	Included	Included
Other Plan Provisions					
Employer Contribution	2-9 Lives – 100% employer paid 10+ Lives – 50-100% employer paid	2-9 Lives – 100% employer paid 10+ Lives – 50-100% employer paid	2-9 Lives – 100% employer paid 10+ Lives – 50-100% employer paid	2-9 Lives – 100% employer paid 10+ Lives – 50-100% employer paid	2-9 Lives – 100% employer paid 10+ Lives – 50-100% employer paid
Minimum Participation	2-9 Lives – 100%; 10+ Lives – 75%	2-9 Lives – 100%; 10+ Lives – 75%	2-9 Lives – 100%; 10+ Lives – 75%	2-9 Lives – 100%; 10+ Lives – 75%	2-9 Lives – 100%; 10+ Lives – 75%
Eligibility	Active Full Time Employees	Active Full Time Employees	Active Full Time Employees	Active Full Time Employees	Active Full Time Employees
Class Schedules	2-9 Lives: Not Available; 10-50 Lives: Up to 3 classes (with a minimum requirement of 3 employees in each class) — the benefit amount of the highest class cannot be more than 5 times the benefit amount of the lowest class even if only two classes are offered.				
Rate Guarantee	1 year	1 year	1 year	1 year	1 year
Rates PEPM	\$8.00	\$10.00	\$15.00	\$16.00	27.00

Limitations and Exclusions

AD&D Ultra

This coverage is only for losses caused by accidents. No benefits are payable for a loss caused or contributed to by:

- A bodily or mental infirmity.
- A disease, promaine or bacterial infection.*
- Medical or surgical treatment.*
- Suicide or attempted suicide (while sane or insane).
- An intentionally self-inflicted injury.
- A war or any act of war (declared or not declared).
- Commission of or attempt to commit a criminal act.
- Use of alcohol, intoxicants or drugs, except as prescribed by a physician. An accident in which the blood alcohol level of the operator of a motor vehicle meets or exceeds the level at which intoxication would be presumed under the law of the state where the accident occurred shall be deemed to be caused by the use of alcohol.
- Intended contact with nuclear or atomic energy by explosion and/or release.
- Air or space travel. This does not apply if a person is a passenger, with no duties at all, on an aircraft being used only to carry passengers (with or without cargo).

*These do not apply if the loss is caused by an infection that results directly from the injury or surgery needed because of the injury. The injury must not be one that is excluded by the terms of the contract.

Disability

No benefits are payable if the disability:

- Is due to intentionally self-inflicted injury (while sane or insane).
- Results from you committing, or attempting to commit, a criminal act.
- Is due to insurrection, rebellion or taking part in a riot or civil commotion.
- Is due to war or any act of war (declared or not declared).
- Is not a non-occupational disease (STD only).
- Is not a non-occupational injury (STD only).
- Results from driving an automobile while intoxicated. ("Intoxicated" means: the blood alcohol level of the driver of the automobile meets or exceeds the level at which intoxication would be presumed under the law of the state where the accident occurred.)

On any day during a period of disability that a person is confined in a penal or correctional institution for conviction of a criminal or other public offense, the person will not be deemed to be disabled and no benefits will be payable.

No benefit is payable for any disability that occurs during the first 12 months of coverage and is due to a pre-existing condition for which the member was diagnosed, treated or received services, treatment, drugs or medicines three (3) months prior to coverage effective date.



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This material is for information only and is not an offer or invitation to contract. An application must be completed to obtain coverage. Rates and benefits vary by location.

Not all disability services are covered. See plan documents for a complete description of benefits, exclusions, limitations and conditions of coverage. Plan features and availability may vary by location and are subject to change.

Information subject to change. For more information about Aetna plans, refer to www.aetna.com.

