



Broker Briefing

Small Group Business (2 – 50 Lives)*

*1-50 where required by state law

All Markets (except AZ & NC)

February 2003

Aetna's Discount Programs: Fitness and Vision One[®] Programs are now available for our Dental-only business*

Effective Jan. 1, 2003, in addition to our medical membership, Aetna will offer dental-only members access to discounted fitness services in conjunction with GlobalFit, the nation's largest and most complete discounted health club network and access to discounted eye care services in conjunction with Vision One. These programs will be offered at no additional cost to plan sponsors or members.

Access to these Programs for Dental-Only Members

To access these programs, there is no need for any separate ID card; dental-only members show their Aetna Dental ID cards to receive services. However, members with indemnity dental and do not have ID cards, can use a punch-out ID card (included in the non-medical Vision One brochure) to receive services.

Fitness Program

Aetna will offer dental-only members access to discounted fitness services in conjunction with GlobalFit. GlobalFit provides a national network of fitness clubs in 45 major U.S. metropolitan markets, and will be expanding in 2003 and beyond. The GlobalFit programs allow Aetna dental-only members to save on health club memberships, receive guest privileges at participating clubs while traveling, and purchase certain home exercise equipment. For more information, contact the **GlobalFit Health Club Help Line** at 1-800-298-7800.

Vision One Eye Care Savings Program

Aetna also will offer dental-only members access to discounted eye care services in conjunction with Vision One. Available through Cole Managed Vision, this program offers:

- Member discounts on eyeglasses and contact lenses, nonprescription sunglasses, contact lens solutions and accessories.
- Members who use a participating Cole Vision provider may receive a discount up to 25% off the provider's usual charge for LASIK procedures.

To find a Vision one provider, access DocFind at www.aetna.com or call the Vision One Exam and Eyewear Hotline at 1-800-793-8616.

If you have any questions, please contact your Aetna Sales Manager.

www.aetna.com

* These programs are not available to DMO and standalone managed Dental members in North Carolina and Arizona.

Vision One® and the Fitness program are rate-access programs and may be in addition to any plan benefits. Program providers are solely responsible for the products and services provided thereunder. Vision One® is a registered trademark of Cole Managed Vision.

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