



Quality health plans & benefits
 Healthier living
 Financial well-being
 Intelligent solutions



Save on your lab work with network lab benefits

You can make sure you're using network labs

There's an easy way to save on out-of-pocket costs, and it's one you might not even think about. You can get lab work done at a network lab.

With your Aetna health plan, which you may have transitioned from Coventry to Aetna, you can save big on lab services at thousands of labs across the nation. Just make sure all your testing is done at a lab in the Aetna network.

Labs, doctors and other health care providers in the network agree to provide services at reduced rates for members. This helps you save.

See how much you can save¹

You pay a lot less when you use network labs. Here's an example:

	In-network independent lab	In-network hospital lab	Out-of-network lab
Cost of lab tests*	\$30	\$60	\$300
Your copay percentage	20%	20%	40%
Your out-of-pocket cost	\$6	\$12	\$120

*These costs reflect an example of a routine lab test.

¹Aetna Strategic Contract Manager, 2012. Based on a patient whose deductible has already been met. Dollar amounts are representative sample rates and do not reflect the rates for all providers in a particular category.

Two ways to make sure you save

Every time you need lab work, ask your doctor:

1. Are you collecting my sample in the office?

Ask that it be sent to a participating lab.

2. Are you sending me to a lab for the testing?

Ask for a *lab requisition form to a network lab*. This lets you go to a lab in Aetna's network.

And it's always a good idea to call Member Services at the number on your member ID card. You can check to make sure the lab is in network.

Find a network lab

Your doctor might not know which lab saves you the most money on lab work. But, as long as *you know* which labs are in network before you go, you can share this information with your doctor. Or call the Member Services number on your ID card to confirm.

Need a doctor? It's easy to find one.

- For Aetna members, you can go to www.aetna.com and click "Find a Doctor" to see our provider directory. You can also use the Member Payment Estimator tool to compare lab costs.

For even more advantages

Quest Diagnostics®** is our national preferred lab provider for Aetna members. Their labs offer many advantages.

Convenience: Visit Quest Diagnostics at www.questdiagnostics.com for appointment scheduling. This moves you to the front of the line when you arrive.

Lower prices: Lower your out-of-pocket costs, and put the savings where they belong — in your pocket.

Nearby locations: With thousands of locations nationwide, you can find one close to your job, home or doctor's office.

Skilled staff: Locations are staffed with professionals to help you with all your lab needs.

Reminders: You get email reminders to help you stay on top of your appointments.

Ask your doctor to use
network labs.

You'll pay less.

*Quest Diagnostics companies include the following affiliates: Mid America Clinical Laboratories; Solstas® Lab Partners; Sonora Quest Laboratories™; Athena®; Berkeley HeartLab, Inc.; Nichols Institute®; AmeriPath®; DermPath Diagnostics®; Associated Clinical Laboratories; Diagnostic Laboratory of Oklahoma®; and CompuNet Clinical Lab.

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